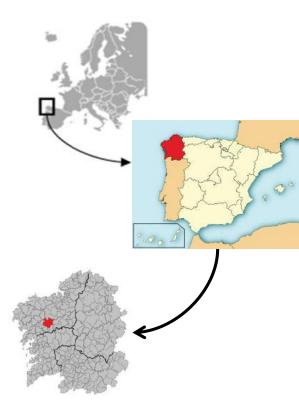
Smart City: Tropa Verde Now recycling is rewarded!

Encouraging environmental responsibility through prizes and rewards



Introduction



Santiago de Compostela



This project was born in the city of Santiago de Compostela (Spain), capital of Galicia with a population of 95,600 inhabitants. Santiago de Compostela was declared a World Heritage City by UNESCO in 1985, in view of its urban beauty and monumental integrity, apostolic sanctuary and the destination of the millions of pilgrims.

A survey carried out in April of 2015 showed that 36.6% of the citizens of Compostela which acknowledged not recycling confessed that it was due to lack of habit.

The lack of information and environmental motivation of the citizenship is palpable daily. Excuses like "Why would I separate the waste in my house if everything ends up in the same container" are frequent.

These attitude damages the beginning of the recycling chain, promoting low recycling rates and increasing the costs of waste management, all negatively impacting on the environmental quality.

Objectives and estrategies



Tropa Verde's objective is to create more sustainable cities focused on waste management. This project was born in the city of Santiago de Compostela.

Tropa Verde is a multimedia platform that aims to promote recycling and environmental responsibility among the citizens by rewarding good environmental practices.

The website <u>www.tropaverde.org</u> connects the three elements necessary to achieve the objective:

•Citizenship

The places where citizens can dispose of waste and where they will be rewarded if they do so.
Shops and other businesses that collaborate providing gifts or discounts



Successful implementation will require all players.

Objectives and estrategies

Goal

Increase recycling rates promoting the environmental awareness of the citizenship applying gaming and rewarding techniques.

Means

Using a game-based web platform in http://tropaverde.org where citizens can change recycling points to rewards from City Council and local retailers.

Promoters



Local ICT company

CONCELLO DE SANTIAGO City Council



Urban waste contractor

How does it work?



How does it work?









Environmentally responsible citizen receives a gift card for recycling.



The gift card is changed by stars (points) on the web Tropa Verde.



The recycler citizen receives his award at the establishment collaborator.



Methodology and working plan

Sponsors

Based on attracting sponsors. Sponsors receive a welcome kit consisting of:

- A sticker for the establishment door, which identifies them as Tropa Verde's sponsors.
- Flyers.
- Merchandising (badges).



Tropa Verde's website shows at the same time the rewards obtained from the sponsor and its brand image. The participants receive continuous support throughout the whole process.

The rewards from the sponsors are included in the website, classified into eight different categories: hotel industry, shops, culture, city hall, sports, health, children and cosmetic treatments.

Sponsors





Sticker sponsors (21x12 cm)





Waste collection point

- *Household waste recycling centers:* municipal facilities where wastes are disposed of separately.
- Social centers: community spaces used for a range of disparate activities, including social information or entertainment and where waste collection is carried out.

Every citizen who goes to recycle at any waste collection point, gets a gift card that can be redeemed at Tropa Verde's website, and then exchanged for prizes.

The exchange points are provided with:

- Posters informing the citizens of which wastes can be brought and the minimal amount that should be recycled in order to obtain a gift card.
- Flyers with useful information.
- Merchandising (badges).
- Gift cards.

The promoting company monitors the emission of the gift cards in the social centers and assists their personnel in the process.

Green Points: 2 fixed (Tambre, Piñor) + 1 mobile







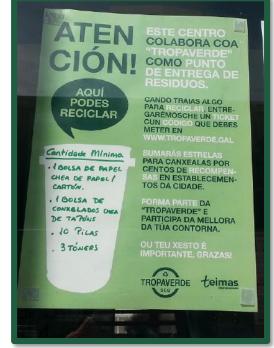


Waste collection point: Social and civic centres









Merchandising

Posters & signboards

ESTE CENTRO COLABORA COA "TROPAVERDE" COMO PUNTO DE ENTREGA DE RESIDUOS.

AQUI PODES RECICLAR

ATEN

CION!

Cantidades mínimas:

 10 pilas
 1 bolsa de conxelados
 chea de tapóns
 3 tóners CANDO TRAIAS ALGO PARA RECICLAR, ENTRE-GARÉMOSCHE UN TICKET CUN CÓDIGO QUE DEBES METER EN WWW.TROPAVERDE.GAL

SUMARÁS ESTRELAS PARA CANXEALAS POR CENTOS DE RECOMPEN-SAS EN ESTABLECEMEN-TOS DA CIDADE.

FORMA PARTE DA "TROPAVERDE" E PARTICIPA DA MELLORA DA TÚA CONTORNA.

OU TEU XESTO É IMPORTANTE, GRAZAS!





Flyers

Badges



SUMA ESTRE PRECOM LAS PENSAS

Agora, cada vez que acudas aos lugares de entrega de residuos, a túa pequena acción terá grandes recompensas. Forma parte da "tropaverde" compostelana e obtén estrelas trocables por premios ou descontos en establecementos locais.

+ info www.tropaverde.gal

teimas

Vouchers



RECICLAR TEN PREMIO! www.tropaverde.gal

 Introduce este código en www.tropaverde.gal
 Recibirás estrelas por cada unha das túas accións de reciclaxe. Cantas máis fagas, máis estrelas terás.
 Troca as estrelas polas recompensas que che ofrecen os establecementos locais.

Grazas pola túa acción!

teimas

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Results

In just two yearr we have obtained:

- High citizen participation, with over 2.500 users subscribe
- 115 sponsors
- 1.500 rewards offered
- More than 15.000€ in prizes and rewards
- 22 centers issuing vouchers
- Over 16.000 vouchers given

 >1.230 Facebook followers
 >440 Twitter followers
- Over 800 rewards enjoyed
- Several workshops for children: Recycle, Reutilise and play with the Tropa Verde to commemorate the European Environment Week
- 2 school campaigns "Recycling at school is rewarded". The campaign consists in the collection of used cooking oil and electrical and electronic appliances
- 20 different educational centers, which make a total of 2,416 students.
- In the school campaigns a total of 2.356 liters of used cooking oil and 3.299 electrical and electronic appliances were collect

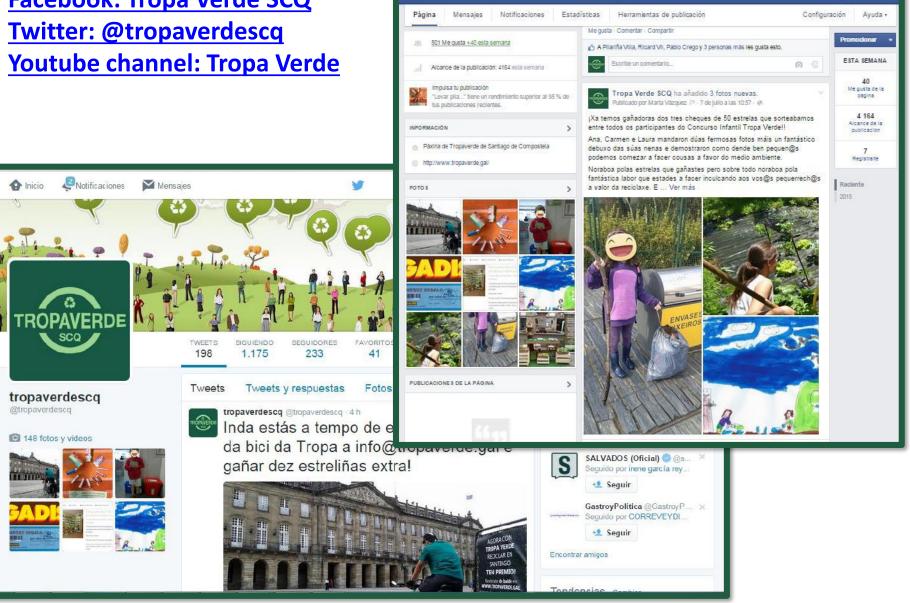


Social networks

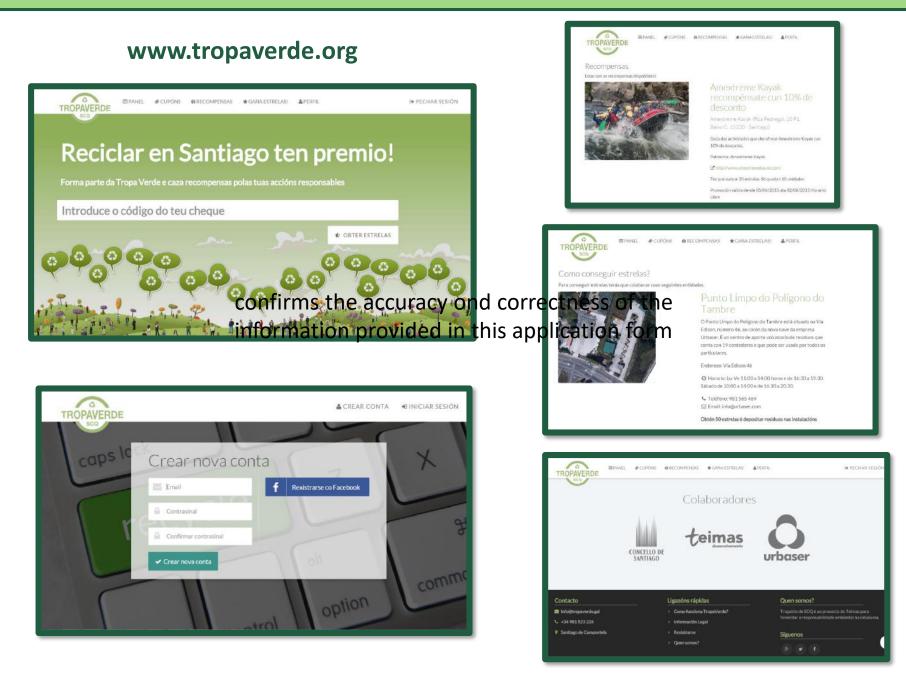
f Tropa Verde SCQ

Tropa Varde SCQ Inicio

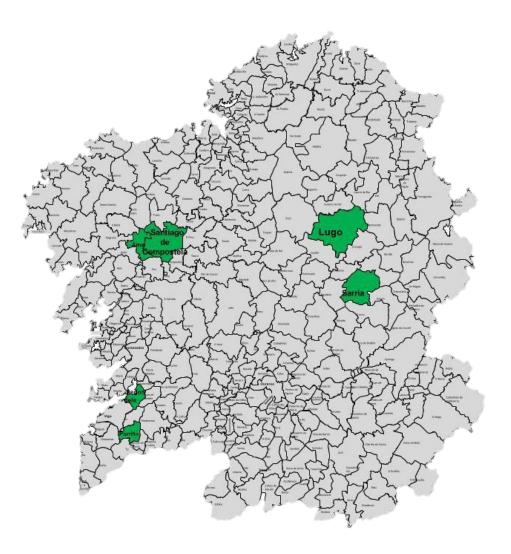
Facebook: Tropa Verde SCQ



Web platform



Transferability



Tropa Verde can be replicated in any other city, in fact there are several municipalities in Spain interested in both the platform and the different campaigns of environmental awareness carried out in schools in the city.

Today Tropa Verde is active in six different City Councils of Galicia (autonomous Spanish region): Redondela, Lugo, Ames, Sarria, Porriño and Santiago de Compostela, which means more than three hundred thousand inhabitants throughout Galicia.

- Press conferences.
- Dissemination activities in written press, online media, radio and TV.
 Facebook page: Tropa Verde SCQ.
 Profile on Twitter: @tropaverdescq.
 Youtube Channel: Tropa Verde.
- Dissemination through street campaigns:
 - Flyers distribution in the university,
 - Bicycles (environmentally friendly vehicle) with promotional canvas.
 - Promotional stand in the historical centre of Santiago, offering a plant to start a home garden.

Media attention



Street actions: gift plants for home gardening

RECICLAR EN COMPOSTELA TEN PREMIO! WWW.TROPAVERDE.GAL LEVA UN AGASALLO **AGORA MESMO** POR FACERTE DA **TROPA VERDE** E OBTÉN RECOMPENSAS POR AXUDAR AO **MEDIO AMBIENTE!** É GRATIS! ACHÉGATE! TROPAVERDE sca





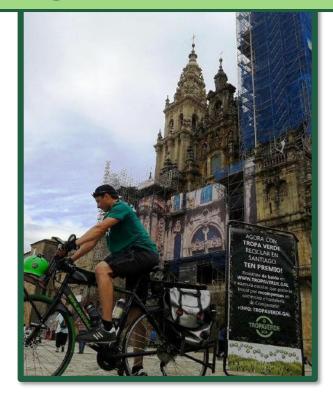
Diffusion activities in ecological vehicle

AGORA CON TROPA VERDE RECICLAR EN SANTIAGO TEN PREMIO!

Star Martin

Rexistrate **de balde** en **WWW.TROPAVERDE.GAL** e acumula estrelas que poderás trocar por **recompensas** en comercios e hostalería de Compostela! **+INFO: TROPAVERDE.GAL**







Street actions: gift plants for home gardening









- Dissemination actions at the collecting points: flyers distribution and users subscription.
- Dissemination in social networks: collaboration of Tropa Verde's members sharing their photos of the recycling process.
- Promotions addressed to children: contests promoting recycling (painting, writing and pictures).
- Collaboration request to Compostela's personalities like athletes and others.

Promotions addressed to children



Reidan

RECICLAR TEN PREM

ecicloje. Tropa Verde

Concurso Infantil

Na Tropa Verde queremos achegarnos aos máis pequenos e coñecer as súas boas accións ambientais.

Imos regalar un cheque estrelas a todos os nenos envíen un debuxo, unha r ou poema de esta temática unha foto realizando ur



tps://www.tropaverde.gal/rewards

(Area Central), 15707-Santiago) Atlas Fisioterapia obsēgulate cunha mas para premiar o tea esforzo ca reciclar Patrocina: Atlas Fisioterapia. Tex mie suntar 200 estretes. Só quedas Promoción válida dende 22/05/2015 ata 22 Luns a Venres: 9:00 - 14:00/16:00 - 21:00 Obiot tes puntos abondos:



Santa Marta de Arriba, 61baixo, 157

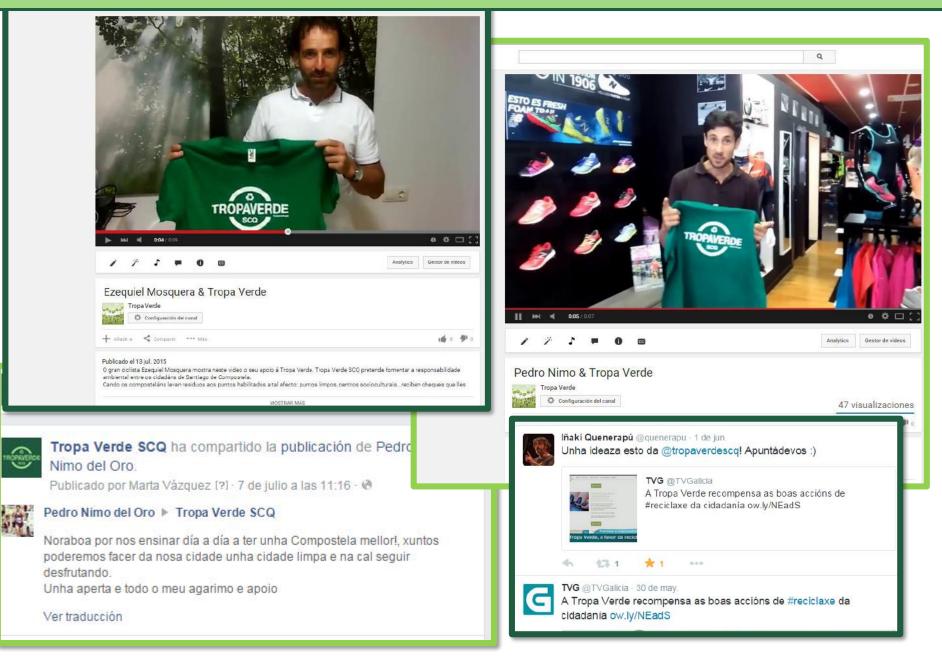
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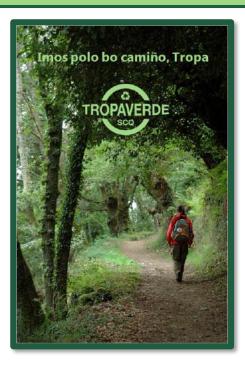
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Collaboration request to Compostela's personalities



Commemoration of World Environment Day









Prizes and rewards

- "Waste management". 13th edition of the Sustainable City Award. 2015. Finalist: Santiago's City Council by Tropa Verde.
- "Campaña 2.0" XVI Premios Periodísticos Ecovidrio. 2015. Finalist: Tropa Verde SCQ
- III PRIZES ENVIRONMENT AWARD APROEMA 2016. Winner: Santiago's City Council by Tropa Verde.
- R awards from Ecoembes. Best awareness campaign for public administrations: "Green Troop Now recycling has a prize! of the City council of Santiago de Compostela.
- Presentation in 8th European Conference on Sustainable Cities (Bilbao)
- Presentation in CONAMA 2016 (technical communication and poster)
- International Forum of Municipal Waste Management Wasteinprogress. Girona 7-Feb 2017



XVI PREMIOS PERIODÍSTICOS ec@vidrio





School campaign: Recycling at school has award!



School campaign: Recycling at school has award!

"Recycling at school is rewarded" is a campaign in collaboration with the City Hall of Santiago de Compostela seeking to enhance environmental awareness in the recycling of cooking oil and Electrical and electronic equipment in Compostela's schools.

The campaign is aimed at students aged between 8 and 14 years old of the schools and high schools of Santiago de Compostela.

The purpose of this initiative is to encourage environmental responsibility in the city's children, as well as their families, contributing this way to the reduction of wastes and optimizing their management.







School campaign: Recycling at school has award!

The campaign consists in the collection of used cooking oil and Electrical and electronic equipment. Each team will be formed by children of the same classroom. The competition will be held among all teams from the participating schools.

The prizes will reward those classes that accumulate the largest amount of oil up to the end of the campaign. There will be 3 prizes depending on the position achieved in the classification.

























Summary of School Campaign Awards:





Summary of School Campaign Awards:

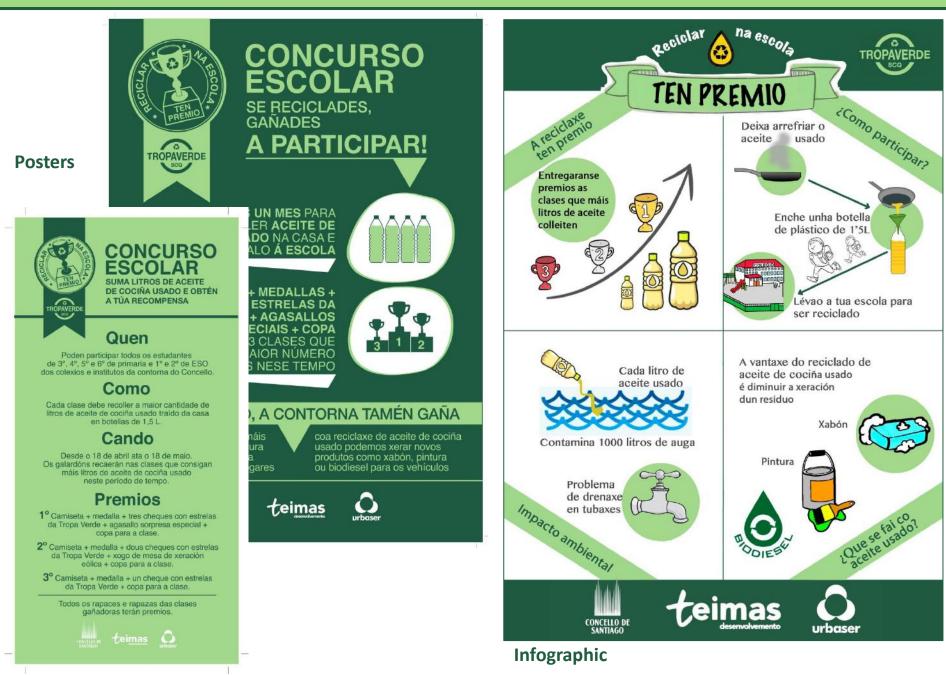




Summary of School Campaign Awards:



Advertising school campaign



Workshops for children: Recycle, Reutilise and play









Posters

Thank you!



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